



[www.aquabridge.co.zw](http://www.aquabridge.co.zw)

## company **PROFILE**

“ We break traditions in industrial sourcing—we create enduring relations to safeguard mutual gains in Mining, Mechanical and Electrical Engineering sectors. ”



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*driven by demand*



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## WHO WE ARE

Established in 2016, AquaBridge Private Limited is wholly owned by Zimbabwean investors. With its headquarters in Harare and new response centres earmarked for major industrial centres throughout the country, AquaBridge (Pvt) Ltd is in the business of supplying industrial equipment, components, industrial contracting and transport and logistics. We have refined our supply systems and processes; subsequently we respond and deliver tailored solutions to our customers with unrivalled consistency. We enjoy harnessing and perpetuating synergy amongst our employees, suppliers and customers - we offer new dimensions in detailed service excellence.

At AquaBridge (Pvt) Ltd we are proud of our strong client focus demonstrable by how we nurture long-term professional relationships. We embrace our customers' intentions, strategies and image to gain an understanding of their individual challenges. With our in-depth market knowledge, superior logistical support, delivering capabilities and outstanding customer care - we are confidently delivering a fresh perspective to industrial sourcing and contracting.

AquaBridge (Pvt) Ltd is a responsive supplier of quality products and services in the following major industrial sectors:

- **Electrical Engineering Technology**
- **Mining - Extraction Primary Industries**
- **Mechanical Engineering**
- **Transport and Logistics.**

## VISION

To be the leader in industrial supplies market by providing problem solving technologies in Sub-Saharan Africa.

## MISSION

We supply our customers with the latest of tested industrial technology, products and services at competitive prices. We will consult our customers, empower our employees and create mutually beneficial relations to support our vision for growth.

## VALUES

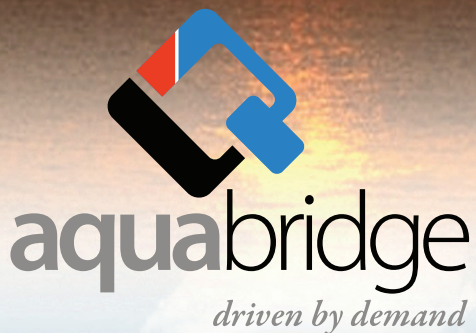
At AquaBridge (Pvt) Ltd we have **C.L.E.A.R** values:

- **C**onfidentiality and respect for our stakeholders.
- **L**eadership in introducing innovative solutions for our customers.
- **E**nvironmental protection through sustainable practices.
- **A**vid-Citizens building loyal organisational citizenry.
- **R**esponsible and accountable professional services for our customers.

# 2

## SCOPE

We have major partnership arrangements to supply industrial companies, national accounts and independent customers Zimbabwe-wide. Our organisational structure - managers and technical teams are growth driven and will genuinely consult customers in the delivery of tailored products, services and associated delivery channel logistics.



3

## Profile Managing Director

**Hannan T. Chitate** - B.Com Accounting, MBA.

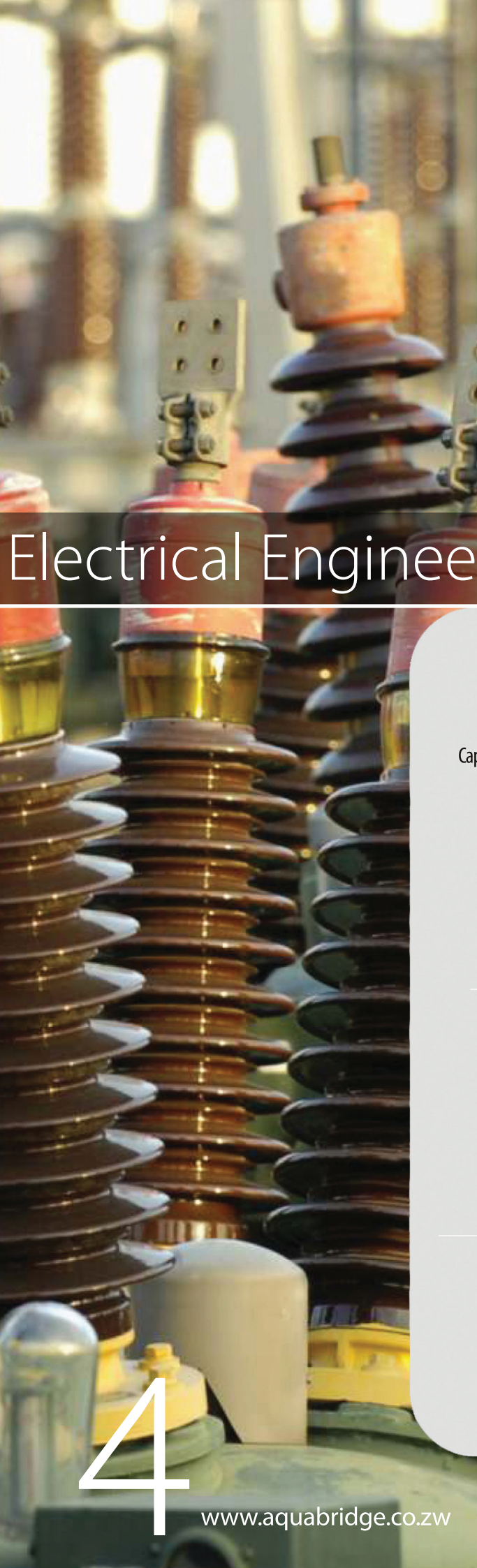
With outstanding accounting and financial management experience gained in the challenging industrial sectors of Zimbabwe, Hannan has the skills-set requisite to positioning and directing the goals set for AquaBridge (Pvt) Ltd. Hannan has managed and transformed portfolios in heavy industries including power generation and distribution. He has also led successful projects within the mining and resources sector.

## How We Deliver

AquaBridge (Pvt) Ltd supplies quality industrial products and services to numerous aspects of Zimbabwean industry. We have access to household names/renowned partners and original equipment manufacturers (OEM) in major industrial sectors inclusive of electrical, information technology, mechanical and civil engineering industrial sectors.

We have sound financial management, tender application and industrial relations expertise to partner businesses in navigating current commercial contexts. We simplify importation by previewing integration prerequisites in old and new technologies, standards and reduce exposure to untested technology. We are cognisant of time and cost constraints and that is the reason we deliver within client budgets.

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### **Electrical Engineering Technology**

Following widespread consultations and input from our valued customers, AquaBridge (Pvt) Ltd launched an expanded Electrical Supplies Division. Our comprehensive sourcing capability and range will continually undergo reviews and tailoring in response to challenges affecting our differentiated customers. Above all, we are here to source and expedite supplies without disruptions to current operations - we minimise down time for the below listed products and many more:

# Electrical Engineering Technology

#### **Generation**

- Alternators
- Brushless Exciters
- Capacitors & Power Factor Correction
- Generator Sets
- Hydro-generators
- Inverters
- Motors & Gearboxes
- Soft Starters
- Surge Protection
- Test Instrumentation

#### **Transmission and Distribution Equipment**

- Arc Terminators
- Metering Equipment
- Panel Boards
- Personal Protective Equipment
- Substations
- Switchboards & Switchgear
- Transformers (Dry, Cast Coil and Filled Types)

#### **Electric Cables & Wires**

- Busway
- Cable Sealing & Cable jointers
- Cables & Wire
- Conduit & Ducting Systems
- Point of Attachment Brackets
- Routers & Hubs

#### **Lighting & Accessories**

- Fans
- Floodlights
- Industrial Lights
- Street Lights
- Traffic Lights
- Solar Integrated Street Lights

#### **Control & Switchgear**

- Circuit Breakers & Fuses
- Control & Overload Relays
- Metering Products
- Motor Control
- Pushbuttons & Pilot Lights
- Vacuum Contacts

# Transport & Logistics

## **Transport and Logistics**

AquaBridge (Pvt) Ltd's Transport & Logistics Division handle and expedite national and regional goods deliveries. Using our proven transport management expertise and motivated teams, we are creating and delivering innovative service quality, speed and cost reduction efficiencies for our customers. We offer total transportation.



# Mining & Mechanical

## **Mining & Mechanical**

AquaBridge (Pvt) Ltd prides itself in finding innovative solutions and reduces supply side risks - we source locally or import. With rapid changes to global markets and empirical calls for improved productivity, we propose new partnerships and interdependencies based on pragmatism and visionary leadership. We are cognisant of context enforced changes to business strategies. We reassure and promise our customers of unwavering commitment to cutting down production costs - we deliver quality supplies at your request and in time. Contact us now and we discuss all mining supplies ranging from survey, extraction and processing of minerals.

### **Mining**

- Cutting Tools
- Mine Drilling & Rig Equipment
- Sampling Tools
- Hydraulic Pumps
- Water Extraction Pumps
- Ventilation Equipment
- Oils & Lubricants
- Pneumatic - Air Tools
- Compressors
- Valves & Actuators
- Bulk Bags - Ore Carrying

### **Mechanical**

- Abrasives & Adhesives
- Hand Tools
- Industrial Machines
- Industrial Pipes & Fittings
- Motors & Parts
- Storage

### **Electro Mechanical**

- Air Conditioning Units
- Extraction & Exhaust Fans
- Workshop Equipment, Hoists


### **Others**

- Industrial Chemicals
- Safety Equipment & Work Wear
- Temporary Offices & Toilets



# 5

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## Going Forward....

AquaBridge (Pvt) Ltd's team of dedicated supply chain specialists will visit you, listen and work with your technical teams to identify products and genuine solutions at competitive prices. Based on our **C.L.E.A.R** values, we forge alliances and nurture relations with our customers & suppliers. Most important, we are in an era full of industrial changes and technological inventions; we are aware of supersession pressure, new products compatibility or technology unification drives. We offer a balanced perspective to contemporary challenges and enhance value creation for all our customers. We stand by our customers as we navigate global markets; we endeavour to align new technologies and equipment to old existing plant and facilities.



### Bankers

**MBCA Bank**  
Msasa Branch  
AquaBridge (Pvt) Ltd.  
Acc. No. 212007000054

### Key Contacts

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